



IBU-tec advanced materials supplies Asian multinational with battery materials to meet booming demand in e-mobility and stationary energy storage

- Over 100% sales increase in battery material in first 6 months
- Significant customer and technology base expansion in recent years
- Projected 2019 revenue from battery materials estimated at approx. 100% over previous year on the basis of recent customer forecasts (previous forecast: 50 % increase)

Weimar, 18 June 2019 - IBU-tec advanced materials AG ("IBU-tec", ISIN: DE000A0XYHT5) is experiencing significant demand increase in its battery division. As of mid-June 2019, IBU-tec's e-mobility and stationary energy storage products sales have more than doubled over the same period last year. This growth is significantly driven by an expanding list of customers who are placing large-volume orders with an increased value-added share. For the first time, IBU-tec is supplying one of the leading global providers of e-mobility batteries directly with materials that will be directly used in battery production. The supply relationship is long-term, with specific volumes to be ordered quarterly by the Asian technology group. The associated 2019 turnover for IBU-tec is in the seven-digit euro range.

The recent positive developments at IBU-tec are part of an ongoing successful trend that has been characterized in recent years by a robust expansion of the company's customer and technology base. Since 2015, IBU-tec has approximately doubled its number of battery material customers. In the past IBU-tec predominantly delivered sample materials to customers, today IBU-tec is a well-integrated and increasingly essential industry supplier. This unique position allows IBU-tec to derive revenue from generally increasing global production figures for batteries for e-mobility and stationary energy storage. IBU-tec now covers a broad spectrum of cathode and anode materials in addition to lithium-ion battery materials and is thus ideally positioned for the further market penetration of current battery types and future developments.

On the basis of these very positive developments as well as that of solid customer forecasts for the rest of the year, IBU-tec fully expects that the previous year's annual forecast for battery materials to be significantly exceeded. After a sales increase in the range of 50 percent had been forecast for 2019, the Executive Board now considers it probable, based on concrete customer indications, that 2019 sales could even be up to 100 percent higher than 2018.

About IBU-tec

IBU-tec advanced materials AG is a highly specialized, high-growth development and production service provider for thermal process engineering in the treatment of inorganic powders and granulates. This gives them modified and superior material properties. Through the acquisition of BNT Chemicals GmbH, IBU-tec's previous core service business was supplemented by the BNT product portfolio based on tin and the wet chemistry segment, thus considerably expanding its positioning and value creation potential.

IBU-tec addresses worldwide megatrends such as green mobility (e-mobility and automotive catalysts), green economy (including CO₂-reduced building materials, rare earths, stationary energy storage) and medical technology (including artificial joints and dental prostheses) through its broad, international customer base. IBU-tec's market success is based on its own flexible technology platform, unique patented processes and the comprehensive know-how of its 235 employees.

Further information can be found at www.ibu-tec.de.

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